

# WE REINVENT

the way you protect your assets.

Safety and technology in each rental process.

Firmante

QUERÉTARO

THE FIRM THAT  
HAS YOUR BACK

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# TRAJECTORY:

## WHAT IS OUR TRAJECTORY?

At Firmante **we are proud to be leaders on the market** with over 17 years of experience in rent protection nationwide.

**We make alliances** with real estate experts like you, who are searching to professionalize their real estate rental services.

**We innovate** by using technological and legal tools that allow us to expedite, personalize and secure our processes.

We can currently be found in 4 states in the country:



Mexico City



State of Mexico



Querétaro



Guadalajara

WE ARE FIRMANTE, THE FIRM THAT HAS YOUR BACK.



# WE ARE THE FIRM WITH THE STRONGEST INFRASTRUCTURE ON THE MARKET

This allows us to have:



Thorough **background checks**



Tailor-made **contracts.**



**Personalized legal and commercial support** featuring our distinctive swiftness and professionalism.

**KNOW OUR 4 LEVELS OF PROTECTION,  
UNIQUE ON THE MARKET.**

# COVERAGE

Convenia

Convenia  
Premier

Confiabile

Confiabile  
Premier



## Prospective tenant background check by real estate experts:

Credit background check.	✓	✓	✓	✓
Criminal background check.	✓	✓	✓	✓
Commercial and civil litigation check.	✓	✓	✓	✓
Employment history and personal references.	✓	✓	✓	✓
Socioeconomic profile.	✓	✓	✓	✓
Property Public Registry check of property as collateral.	○	✓	○	✓
Federal or local judicial newsletter.	○	○	✓	✓



## Tailor-made contracts, each case fully personalized:

Personalized Lease Contract.	✓	✓	✓	✓
Promissory note elaboration.	✓	✓	✓	✓
Photographic inventory of the home's interior and furniture (Photo session not included).	✓	✓	✓	✓
Prior legal counseling.	✓	✓	✓	✓
Support at the time of signing.	✓	✓	✓	✓
Legally valid e-signature.	✓	✓	✓	✓



## In case of infringement, our experts will have your back:

Out-of-court negotiation for rent collection.	✓	✓	✓	✓
Legal recovery of the property in case abandonment.	✓	✓	✓	✓
Vacation of the premises.	✓	✓	✓	✓
Asset Forfeiture Law Support.	✓	✓	✓	✓
Legal support when handing over the property .	✓	✓	✓	✓
Debt and past-due utility recovery.	○	✓	○	✓



## Additionally, all out coverage includes:

Legal support during the contract term.	✓	✓	✓	✓
Collection service at no additional cost.	✓	✓	✓	✓
Legal fees in case of infringement.	✓	✓	✓	✓



## Liability Insurance:

Content protection.	○	○	✓	✓
Loss of rental income (in the event of a disaster).	○	○	✓	✓
Extra housing expenses.	○	○	✓	✓
Removal of debris (in the event of a disaster).	○	○	✓	✓
Family liability.	○	○	✓	✓
Civil liability for domestic employees.	○	○	✓	✓
Glass breakage in the event of an accident.	○	○	✓	✓
Appliance replacement (in the event of a disaster).	○	○	✓	✓
Travel and home assistance.	○	○	✓	✓

## COVERAGE RATES (QRO)

Rent price range	Convenia	Convenia Premier	Confiable	Confiable Premier
Up to \$3,000	\$2,450	\$3,050	\$5,000	\$6,000
\$3,001 - \$5,000	\$2,550	\$3,700	\$5,000	\$6,000
\$5,001 - \$7,000	\$2,750	\$3,850	\$5,000	\$6,000
\$7,001 - \$10,000	\$2,850	\$4,250	\$5,000	\$6,000
\$10,001 - \$15,000	\$3,350	\$5,300	55% <small>Of the rent price</small>	60% <small>Of the rent price</small>
\$15,001 - \$20,000	\$4,100	\$7,500	55% <small>Of the rent price</small>	60% <small>Of the rent price</small>
\$20,001 - \$25,000	\$4,950	\$9,550	55% <small>Of the rent price</small>	60% <small>Of the rent price</small>
\$25,001 - onwards	27% <small>Of the rent price</small>	39% <small>Of the rent price</small>	55% <small>Of the rent price</small>	60% <small>Of the rent price</small>

\*Prices do not include VAT. All amounts expressed in MXN.

### ADDITIONAL SERVICE

Asset Forfeiture  
Law Procedure  
**\$1,650**

### BANK INFORMATION

**Beneficiary:** Asesoría y  
Protección Inmobiliaria S.C.

**Bank:** Banamex  
**Branch:** 7007  
**Account:** 7093743  
**Clabe:** 002180700770937430  
**SWIFT:** BNMXXMXXMM

We stand out because of our tailor-made contracts paired with 100% personalized service. Our cutting-edge technological infrastructure allows us to offer quicker and safer processes.



Are you interested in generating safe rent income as soon as possible?

FOLLOW THESE NEXT STEPS:



01

# Documentation per profile:

It is important that you help us gather the necessary information depending on your profile.



## Lessor:

- ✓ **Official ID.** Foreign nationals, a photocopy of their FM (Immigration Form).
- ✓ **Photocopy of the deed** stamped by the Property Public Registry (optional).
- ✓ **Photocopy of the proof of address** of the leased asset.
- ✓ Document that serves as **proof of the account number and bank information** for the rent deposits (optional).
- ✓ Filled-out **form**.



## Lessee, Natural Person:

- ✓ **Official ID.** Foreign nationals, a photocopy of their FM (Immigration Form).
- ✓ **Proof of income** of the last 3 months (pay stubs or bank account statements). These must be 3 times higher than the rent price.
- ✓ **Proof of employment** letter from the company where they work (only if applicable).
- ✓ Filled-out **form**.
- ✓ **Credit Report Authorization** (signed and scanned before being sent, but the original document must be handed over on the day of the signature).
- ✓ **Legal Protection Policy**, for which a deposit of \$1,000.00 will be used as an advance and it will be credited towards the final policy price, at the time of liquidation.



## PROCESS STEPS

# 01 Documentation per profile.



### Lessee, Legal Entity:

- ✓ **Constitutive act** stamped by the Property Public Registry.
- ✓ **Photocopy of the RFC** (Federal Taxpayer Registry).
- ✓ **Photocopy of the power of attorney** granted in favor of the legal representative of the entity.
- ✓ **Official ID** of the legal representative in administrative acts. Foreign nationals, a photocopy of their FM (Immigration Form).
- ✓ **Proof of income**, the last 3 financial statements of the entity and the last 2 annual tax returns.
- ✓ Filled-out **form**.
- ✓ **Credit Report Authorization** (signed and scanned before being sent, but the original document must be handed over on the day of the signature).
- ✓ **Legal Protection Policy**, for which a deposit of \$1,000.00 will be used as an advance and will be credited towards the final policy price, at the time of liquidation.
- ✓ **Commercial Page Number**.



### Guarantor:

- ✓ **Official ID**. Foreign nationals, a photocopy of their FM (Immigration Form).
- ✓ Current **proof of address**.
- ✓ **Photocopy of the deed** stamped by the Property Public Registry, and free of charges and encumbrances.
- ✓ **Photocopy of the last property tax payment receipt** of the property registered as collateral.
- ✓ **Marriage certificate**. If widowed, photocopy of the will or judgement of the probate procedure ruling.
- ✓ If married under the community property regime, we require the **official ID of the spouse** and both must attend the signing of the lease contract.





## PROCESS STEPS

### 01 Documentation per profile:



#### Joint Obligor, Natural Person:

- ✓ **Official ID.** Foreign nationals, a photocopy of their FM (Immigration Form).
- ✓ **Proof of income** of the last 3 months (pay stubs or bank account statements). These must be 3 times higher than the rent price.
- ✓ **Proof of employment** letter from the company where they work (only if applicable).
- ✓ Filled-out **form**.
- ✓ **Credit Report Authorization** (signed and scanned before being sent, but the original document must be handed over on the day of the signature)



#### Joint Obligor, Legal Entity:

- ✓ **Constitutive act** stamped by the Property Public Registry.
- ✓ Updated **Tax Status Certificate**.
- ✓ **Photocopy of the power of attorney** granted in favor of the legal representative of the entity.
- ✓ **Official ID** of the legal representative in administrative acts. Foreign nationals, a photocopy of their FM (Immigration Form).
- ✓ **Proof of income**, the last 3 financial statements of the entity and the last 2 annual tax returns. These must be 3 times higher than the rent price.
- ✓ Filled-out **form**.
- ✓ **Credit Report Authorization** (signed and scanned before being sent, but the original document must be handed over on the day of the signature).



02

## Thorough investigation in less than 24 hrs



Once our investigators and risk analysts have the **complete information**, they will approve the coverage and notify you so that you can share the preliminary results with your client.

03

## Unique, tailor-made contract



Once approved by our investigation department, our legal department will draw up a **contract tailor made to your client's needs** to shield them against any infringement.



04

## Handwritten or electronic signature



Congratulations! In this step, your client will be **one signature away from having the best protection on the market**. This signature can be given in person at our offices, at the property by appointment or digitally in a matter of minutes.



05

## Support during the contract term

Our work with you and your client does not end here. **During the entire term of the contract, we will support you** in the event of an infringement or legal consultancy.



*Firmante*

**FOR THIS AND MORE**

**WE ARE FIRMANTE**

**THE FIRM  
THAT HAS  
YOUR BACK**

### Branches

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