WE REINVENT

the way you protect your assets.
Safety and technology in each rental process.



MEXICO CITY

Y S O D F

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TRAJECTORY:

WHAT IS OUR TRAJECTORY?

At Firmante we are proud to be leaders on the market with over 17 years of experience in rent protection nationwide.

We make alliances with real estate experts like you, who are searching to professionalize their real estate rental services.

We innovate by using technological and legal tools that allow us to expedite, personalize and secure our processes.

We can currently be found in 4 states in the country:



Mexico City



State of Mexico



Querétaro



Guadalajara

WE ARE THE FIRM WITH THE STRONGEST INFRASTRUCTURE ON THE MARKET

This allows us to have:



Thorough background checks



Tailor-made contracts.



Personalized legal and commercial support featuring our distinctive swiftness and professionalism.

KNOW OUR 4 LEVELS OF PROTECTION, UNIQUE ON THE MARKET.

| COVERAGE | Convenia | Convenia Premier | Confiable | Confiable Premier | | | | |
|-------------------------------------------------------------------------------------------|------------|---------------------|-----------|----------------------|--|--|--|--|
| Prospective tenant background check by real estate experts: | | | | | | | | |
| Credit background check. | ✓ | ✓ | ✓ | ✓ | | | | |
| Criminal background check. | ✓ | ✓ | ✓ | ✓ | | | | |
| Commercial and civil litigation check. | ✓ | ✓ | ✓ | ✓ | | | | |
| Employment history and personal references. | ✓ | ✓ | ✓ | ✓ | | | | |
| Socioeconomic profile. | ✓ | ✓ | ✓ | ✓ | | | | |
| Property Public Registry check of property as collateral. | 0 | ✓ | 0 | ✓ | | | | |
| Federal or local judicial newsletter. | 0 | 0 | ✓ | ✓ | | | | |
| Tailor-made contracts, each case fully per | sonalized: | | | | | | | |
| Personalized Lease Contract. | ✓ | ✓ | ✓ | ✓ | | | | |
| Promissory note elaboration. | ✓ | ✓ | / | ✓ | | | | |
| Photographic inventory of the home's interior and furniture (Photo session not included). | ✓ | ✓ | ✓ | ✓ | | | | |
| Prior legal counseling. | | | | | | | | |
| Support at the time of signing. | / | / | / | / | | | | |
| Legally valid e-signature. | ✓ | ✓ | ✓ | ✓ | | | | |
| Out-of-court negotiation for rent collection. | ✓ | ✓ | ✓ | ✓ | | | | |
| Legal recovery of the property in case abandonment. | - | - | | - | | | | |
| Vacation of the premises. | | | / | / | | | | |
| Asset Forfeiture Law Support. | | / | | | | | | |
| Legal support when handing over the property. | ~ | / | ~ | | | | | |
| Debt and past-due utility recovery. | 0 | V | 0 | V | | | | |
| Additionally, all out coverage includes: | | | | | | | | |
| Legal support during the contract term. | ✓ | ✓ | ✓ | ✓ | | | | |
| Collection service at no additional cost. | ✓ | ✓ | ✓ | ✓ | | | | |
| Legal fees in case of infringement. | ✓ | ✓ | ✓ | ✓ | | | | |
| Liability Insurance: | | | | | | | | |
| Content protection. | 0 | 0 | ✓ | V | | | | |
| Loss of rental income (in the event of a disaster). | 0 | 0 | ✓ | ✓ | | | | |
| Extra housing expenses. | 0 | 0 | ✓ | ✓ | | | | |
| Removal of debris (in the event of a disaster). | 0 | 0 | ✓ | ✓ | | | | |
| Family liability. | 0 | 0 | ✓ | ✓ | | | | |
| Civil liability for domestic employees. | 0 | 0 | ✓ | ✓ | | | | |
| Glass breakage in the event of an accident. | 0 | 0 | ✓ | ✓ | | | | |
| Appliance replacement (in the event of a disaster). | 0 | 0 | ✓ | ✓ | | | | |
| Travel and home assistance. | 0 | 0 | ✓ | ✓ | | | | |

COVERAGE RATES (MEXICO CITY)

| Rent | pric | e range | Convenia | Convenia Premier | Confiable | Confiable Premier |
|----------|------|----------|-------------------|-----------------------|-----------------------|-----------------------|
| \$2,000 | - | \$5,000 | \$3,200 | \$4,000 | \$5,800 | \$7,050 |
| \$5,001 | - | \$10,000 | \$3,750 | \$5,200 | \$6,050 | \$7,550 |
| \$10,001 | - | \$15,000 | \$4,750 | \$7,100 | \$8,000 | \$10,000 |
| \$15,001 | - | \$20,000 | \$5,300 | \$8,000 | \$8,750 | \$10,950 |
| \$20,001 | - | \$25,000 | \$5,900 | \$9,050 | \$9,250 | \$11,550 |
| \$25,001 | - | \$30,000 | \$6,300 | \$9,850 | \$10,000 | \$12,500 |
| \$30,001 | - | \$35,000 | 27% | 34% Of the rent price | \$10,550 | \$12,950 |
| \$35,001 | - | onwards | Of the rent price | 35% Of the rent price | 36% Of the rent price | 37% Of the rent price |

^{*}Prices do not include VAT. All amounts expressed in MXN.

ADDITIONAL SERVICE

Asset Forfeiture Law Procedure \$1,650

BANK INFORMATION

Beneficiary: Asesoría y Protección Inmobiliaria S.C.

Bank: Banamex Branch: 7007 Account: 7093743 Clabe: 002180700770937430 SWIFT: BNMXMXMM

We stand out because of our tailor-made contracts paired with 100% personalized service. Our cutting-edge technological infrastructure allows us to offer quicker and safer processes.





FOLLOW THESE NEXT STEPS:

01 Documentation per profile:

It is important that you help us gather the necessary information depending on your profile.



Lessor:

- Official ID. Foreign nationals, a photocopy of their FM (Immigration Form).
- Photocopy of the deed stamped by the Property Public Registry (optional).
- Photocopy of the proof of address of the leased asset.
- Document that serves as **proof of the account number and bank information** for the rent deposits (optional).
- Filled-out form.



Lessee, Natural Person:

- ✓ **Official ID.** Foreign nationals, a photocopy of their FM (Immigration Form).
- ✓ **Proof of income** of the last 3 months (pay stubs or bank account statements). These must be 3 times higher than the rent price.
- ✓ **Proof of employment** letter from the company where they work (only if applicable).
- Filled-out form.
- ✓ **Credit Report Authorization** (signed and scanned before being sent, but the original document must be handed over on the day of the signature).
- ✓ **Legal Protection Policy,** for which a deposit of \$1,000.00 will be used as an advance and it will be credited towards the final policy price, at the time of liquidation.



Documentation per profile.



Lessee, Legal Entity:

- ✓ **Constitutive act** stamped by the Property Public Registry.
- ☑ Photocopy of the RFC (Federal Taxpayer Registry).
- Photocopy of the power of attorney granted in favor of the legal representative of the entity.
- ✓ **Official ID** of the legal representative in administrative acts. Foreign nationals, a photocopy of their FM (Immigration Form).
- ✓ **Proof of income**, the last 3 financial statements of the entity and the last 2 annual tax returns.
- ☑ Filled-out form.
- ☑ **Credit Report Authorization** (signed and scanned before being sent, but the original document must be handed over on the day of the signature).
- Legal Protection Policy, for which a deposit of \$1,000.00 will be used as an advance and will be credited towards the final policy price, at the time of liquidation.



Guarantor:

- ✓ **Official ID.** Foreign nationals, a photocopy of their FM (Immigration Form).
- Current proof of address.
- Photocopy of the deed stamped by the Property. Public Registry, and free of charges and encumbrances.
- Photocopy of the last property tax payment receipt of the property registered as collateral.
- Marriage certificate. If widowed, photocopy of the will or judgement of the probate procedure ruling.
- If married under the community property regime, we require the **official ID of the spouse** and both must attend the signing of the lease contract.

Documentation per profile:



Joint Obligor, Natural Person:

- ☑ **Official ID.** Foreign nationals, a photocopy of their FM (Immigration Form).
- ✓ **Proof of income** of the last 3 months (pay stubs or bank account statements). These must be 3 times higher than the rent price.
- ✓ **Proof of employment** letter from the company where they work (only if applicable).
- Filled-out form.
- ✓ **Credit Report Authorization** (signed and scanned before being sent, but the original document must be handed over on the day of the signature)



Joint Obligor, Legal Entity:

- Constitutive act stamped by the Property Public Registry.
- ☑ Updated Tax Status Certificate.
- Photocopy of the power of attorney granted in favor of the legal representative of the entity.
- Official ID of the legal representative in administrative acts. Foreign nationals, a photocopy of their FM (Immigration Form).
- ✓ **Proof of income,** the last 3 financial statements of the entity and the last 2 annual tax returns. These must be 3 times higher than the rent price.
- Filled-out form.
- ☑ **Credit Report Authorization** (signed and scanned before being sent, but the original document must be handed over on the day of the signature).

F

Thorough investigation in less than 24 hrs



Once our investigators and risk analysts have the complete information, they will approve the coverage and notify you so that you can share the preliminary results with your client.



03 Unique, tailormade contract

Once approved by our investigation department, our legal department will draw up a contract tailor made to your client's needs to shield them against any infringement.

04 Handwritten or electronic signature



Congratulations! In this step, your client will be **one signature away from having the best protection on the market.** This signature can be given in person at our offices, at the property by appointment or digitally in a matter of minutes.



05

Support during the contract term

Our work with you and your client does not end here. **During the entire term of the contract, we will support you** in the event of an infringement or legal consultancy.



FOR THIS AND MORE WE FIRM ANTE THE FIRM THAT HAS YOUR BACK

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